

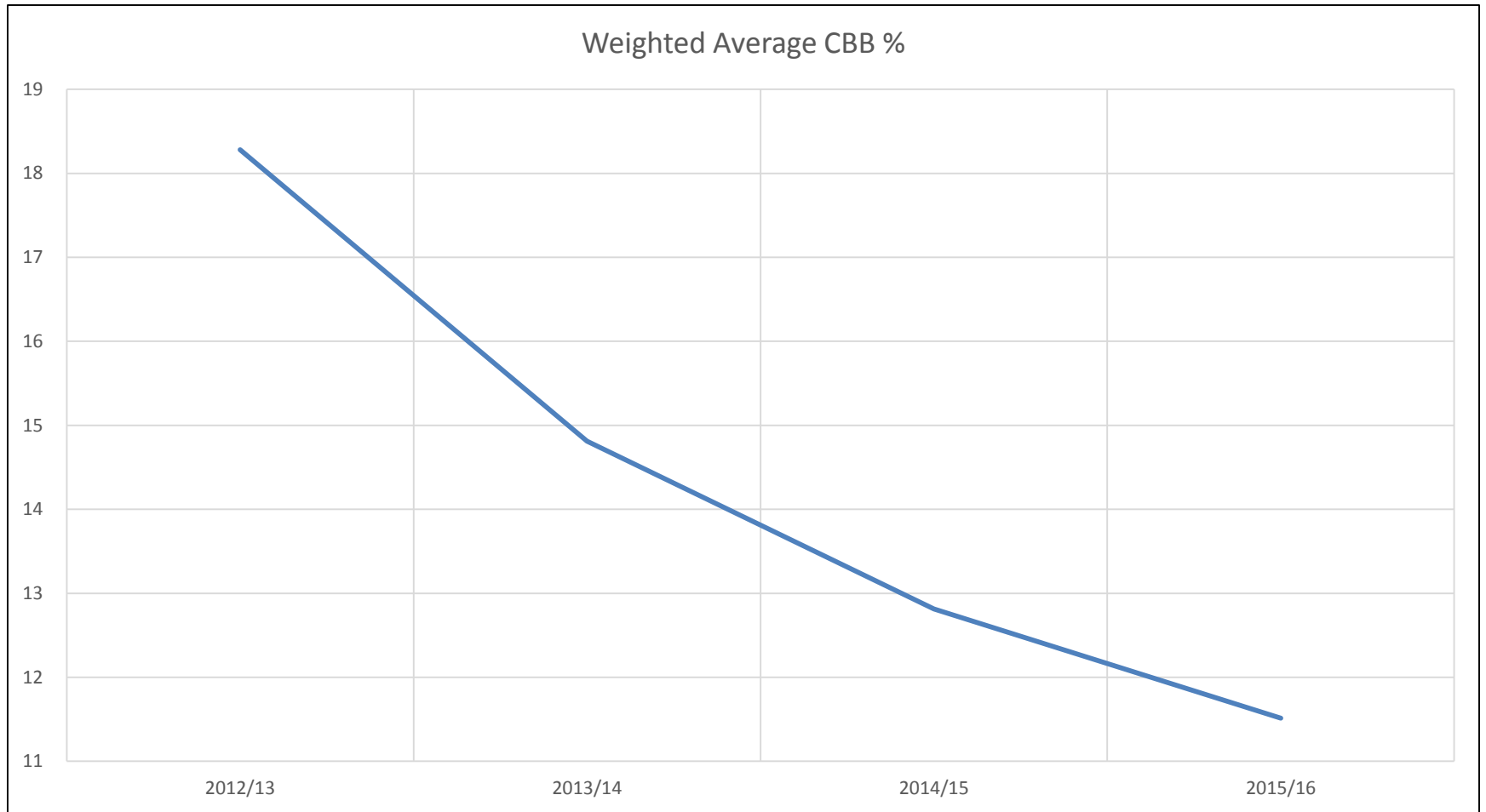


CBB in Kona

As Experienced by Greenwell Farms.

March 2016

Farmers have made significant progress



Green Bean Yields

Description	Averages BEFORE CBB		Current (CBB Era)	
		Qty		Qty
Cherry Purchased		1,000		1,000
Conversion Rate to Parchment		4.25		4.50
Dried Parchment		235		222
Conversion Rate to Green		1.20		1.25
Green Bean		196		178
Grades	Percentage	Qty	Percentage	Qty
Extra Fancy	22%	43.0	11%	19.4
Fancy	30%	59.0	25%	45.1
No 1.	24%	47.0	6%	10.4
Pea Berry	4%	8.0	3%	5.1
Prime	13%	25.0	37%	65.0
H3	4%	8.0	0%	0.0
Off-Grade	3%	6.0	19%	33.0
Total	100%	196	100%	178.0
Graded as Kona	93%	182	81%	145.0
Cherry to Green Ratio	5.49	to one	6.90	to one

Upper Green Bean Grades

300 grams = approx. 1,500 beans

Grade	Max Defect Count	Total Minor Insect Damage	Percentage of Beans
-------	------------------	---------------------------	---------------------

10 = 1 full Defect

Ex Fancy	8	80	5.3%
Fancy	12	120	8.0%
No. 1	18	180	12.0%

Other Grades Based on Percentage by Weight

Grade	Max Percentage
Select	5.0%
Prime	20.0%
H3	35.0%